



Stakeholder Engagement, Investor Relations & Financial Ratios

The Sanghar Sugar Mills Limited (the Company) recognizes and protects the rights of the various stakeholders (internal as well as external) established under relevant laws and regulations and has put in place relevant policies and codes for their protection. The Company maintains sound collaboration relationships with its stakeholders. Procedure for stakeholder's engagement includes communication, good harmony, compliance with laws and regulations and sugarcane growers focused approach which is the key factors for establishment of collaboration relationship with stakeholders. Summary of the rights of the various stakeholders has been discussed below:

Shareholders

Access to shareholder records, enquiries concerning verification of transfer deeds, transfer of share certificates, change of address etc., are directed to the Shares Registrar. We have disclosed essential information to the shareholders and treated them equitably. Shareholders meeting along with timely and accurate reporting to our shareholders are the effective modes of engagements with our shareholders

Regulators

The Company make compliance with laws, rules, regulations and guidelines as directed by the Regulators. Timely, appropriately and accurately disclosures of information, as required by law, are our high priority. We have submitting periodic reports, providing and gives information as and when required.

Customers & Suppliers

The Company receive high-quality services and supplies from our suppliers and ensure that the product we give to our customers should be of high standards. We establish the confidentiality of customer information and redressal their complaints and concerns with honesty and trustworthy. We have maintain a good relationship with our customers and suppliers.

Employees

As a good employer, the Company gives equal employment opportunity, gives performance based remuneration. Having Human Resource policies and procedures, the Company maintains effective communication between the management and the staff. To secure maximum cooperation of the employees and to motivate them to give their best. Gives full attention to redressal of complaints & grievances.

Community

The Company acknowledges its social and ethical responsibility to carry out its business in order to keep it safe and protect it for the generations to come. Gives priority to the fair distribution of resources, opportunities and financial assistances. The Company is contributing to the National growth by sharing its revenue with the nation in the form of taxes, rates, duties and other levies.

Financial Reporting & Communication

Communication with the users of financial statements is give high priority. Annual, half yearly and quarterly reports are distributed to the shareholders and provided to other users with in the time specified by the Regulators and also makes it available on the Company's website for the easy access for the shareholders and potential shareholders. There is also an opportunity for individual shareholder to participate at the General Meetings to ensure high level of accountability. The Company notifies information to the Regulators from time to time. This help the shareholders remain connected with the Company. The notifications mainly include Financial Results, Board of Directors meetings, shareholders meetings etc.

**Media & Website**

The Company disseminates information through print, electronic, social and other web media. The Company is maintaining its website providing complete information about the Company, Investors Relations, Investors Informations, Governance, Policy & Procedures and contact details. This can be accessed through a link www.sangharsugarmills.com

Public Information

Financial analysts, stock brokers, interested investors and financial media desiring information about the Company and its product may contact the Chief Financial Officer and or the Company Secretary at Head Office, Karachi.

Financial Ratios

	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007
Profitability Ratios											
Gross Profit Ratio (%)	(2.74)	5.35	8.96	6.69	5.36	6.51	16.42	14.08	13.43	12.55	6.72
Net Profit to Sales (%)	(11.11)	0.49	2.00	0.27	0.25	(0.22)	2.52	5.02	6.86	7.21	(1.16)
Return on Capital Employed (%)	(85.28)	12.82	37.87	36.52	36.52	42.17	47.43	85.86	77.37	41.48	19.49
Turnover Ratios											
Inventory Turnover Ratio	3.12	4.59	5.21	8.01	6.19	3.08	1.96	17.51	11.72	26.36	18.41
Fixed Assets Turnover Ratio	147.96	193.37	245.93	278.88	383.94	403.72	200.02	561.23	339.96	360.15	203.30
Investor Information											
Price Earning Ratio	(1.55)	36.39	5.31	34.89	39.47	(44.91)	3.39	1.23	2.81	2.96	(5.14)
Market Value per Share	37.35	42.50	41.74	25.50	22.89	24.70	10.71	13.84	15.75	24.45	8.50
Book Value per Share	16.24	39.11	37.78	31.04	29.70	27.62	27.43	25.57	15.03	8.95	0.23
(Loss) / Earning per Share	(24.03)	1.17	4.80	0.73	0.58	(0.55)	3.16	11.25	5.60	8.25	(1.65)
Liquidity Ratios											
Current Ratio	0.69	0.91	1.13	0.98	1.03	0.99	1.01	1.203	0.871	0.997	0.75
Capital Structure Ratios											
Debt Equity Ratio	3.10	1.11	0.53	0.69	1.05	2.06	3.12	1.05	1.97	2.30	1.60
Interest Cover Ratio	(1.75)	1.23	2.11	1.36	1.18	1.00	1.68	4.11	4.14	6.30	0.67